

AUTO SHOW TO CLOSE TONIGHT; GOOD BUSINESS HAS BEEN DONE

Mask Carnival, Dancing and Music Will Be Special Features of Windup; Attendance Has Been Below Expectations But Show Permits Dealers to Get in Touch With Real Prospects.

OPINIONS may vary as to the success of the third annual automobile show, which will close tonight. All exhibitors have been disappointed at the small attendance, but all unite in the declaration that the persons who did attend were all interested in motor cars or trucks and that the show gave them the chance to get in touch with the real live prospects.

A. F. Simpson, of the Simpson-Kite company, states that he got in touch with one man at the show through which acquaintance he expects to close for about \$50,000 of business in White trucks while two other prospects secured there will also work in themselves, the cost of the display. It was disappointed with the crowds but extremely gratified by the quality of the persons who did attend, said Mr. Simpson.

Get Nash Into Line. The show gave us a chance to get the Nash before the people of El Paso in the right way. We got some real business and are well satisfied with the results," said T. C. Carr, Nash sales manager of the Lone Star Motor company.

Mr. Hunsford did a good business all week in used cars at the show and had to change his exhibit several times. Mr. Hunsford showed cars that

had been but slightly used and they were quickly snapped up.

Pump Exhibit Attracts. B. Hunsford, representative of Wayne pumps and tanks, was pleased with the opportunity he had to improve the reputation of his Wayne pumps. The "best measure" pump, which does not register delivery of a gallon of gasoline unless absolutely full measure is given, made the biggest hit in this display.

Probably the first sale of a new car, started and completed at the show, was made by M. L. Nappin, Mr. Nappin had a grey 1917 Vette in the show and Dave Tollock wandered in, took a fancy to the car and quickly made a deal for it. He was so anxious to get the car that he waited until the evening show was over and then drove the car home.

Studebaker Draws Crowds. Another car that got a lot of attention was the new Studebaker Flycatcher. It was shown by the St. Hot-Garrett company. This car was certainly the most completely equipped motor car ever shown and it created a lot of talk.

The unfortunate part of the show was that the weather was so bad that the show was a complete failure. There was a nice crowd of several hundred on hand, Monday night, but the rain was so bad that the show was a complete failure. The rain was so bad that the show was a complete failure.

All in all, the show was, from a business standpoint, a success but it is unlikely that another will be held here until it is possible to have a building to properly house the costly exhibit.

Don't
Experiment
BUY



Resinol
surely did knock
out that eczema

Three days ago, my arm was simply covered with red, itching eruption and I thought I was up against it for fair. But Joe had a jar of Resinol in his kit. I used a little and the itching stopped right off. In the morning most of the redness was gone and a couple more applications finished it up. Resinol is sold by all druggists.

MAGNETO AND STARTER WORK

We guarantee to locate your ignition or starter trouble in 20 minutes.
Full line of platinum points, coils, etc.

PARMELEE 214 WEST SAN ANTONIO STREET

Everything for FORDS

Make your old Ford like a new car. We can do it. We will overhaul your Ford thoroughly in our large and well-equipped Ford shops and fit it with any new accessory you may want.

Wood Wheels—Demountable Rims

Really necessary on Fords. Four natural wood finish wheels and an extra rim, \$22.50.

M. & Y. Running Board Braces

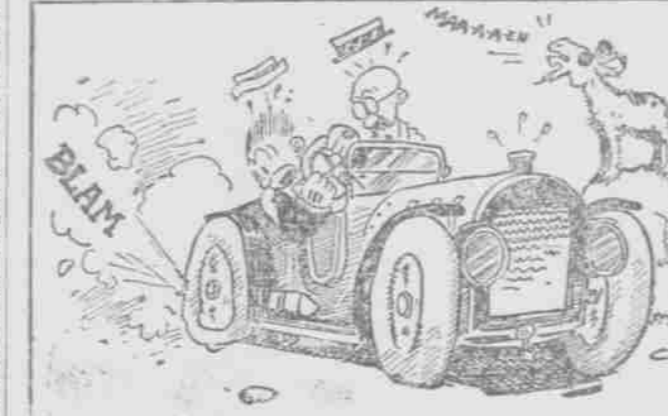
Eliminate all rattle from the fenders and save your car. The cost is little.

GOOD YEAR TIRES

None better made. We have all sizes in pneumatics and solids for all cars and trucks.

Roy C. Yonge
Successor to Marker & Yonge
PHONE 2278 620 TEXAS STREET

OLD MAN EXPERIENCE



NEVER BRAG ABOUT YOUR CAR WHILE YOU'RE RIDING IN IT!!

WAR TRUCKS A BIG TRIUMPH

Production Records Broken on Army Vehicle; Many Engineers Assist.

Setting a record in American production, the new "war truck" has been completed ahead of schedule and the sensational feat of the Liberty aviation motor has been equaled if not actually outdone. The first two trucks, assembled from parts made in a score of scattered plants and representing the contributions of the best brains of the truck industry, are in successful operation.

These "war trucks" are doing on the road just what they were designed to do on the drafting boards. Despite the fact that there was a binding of hundreds of thoughts into one truck in its completion. Built to carry a normal load of three tons and capable of handling five, the trucks have exceeded the expectations of not only Gen. Chas. H. Baker, of the quartermaster department, which has directed the work, but also of the two scores of engineers and hundreds of draftsmen who worked on the design.

Early tests of the engine showed 25 horsepower at 1500 revolutions per minute and the engine torque curve is better than anticipated.

It is now assured that the United States has the most powerful engine of the greatest engineering success of the war, and that it is destined to revolutionize the trucking industry as an operation, and maintenance are concerned, and that the truck will play a large part in affecting truck design in commercial circles.

That the war department, as well as the members of the Society of Automotive Engineers who cooperated in the design work, are convinced that the truck is right in shown by the fact that the orders for 30,000 parts for the truck have already been placed. These including engines, axles and other parts.

These orders have been widely placed over the industry, three or more different companies generally receiving orders for each of the different parts.

Now that the "war truck," as it has been christened, is ready, the mechanical work of the 40 or more S. A. E. members who developed the design under the direction of Capt. W. M. Britten, stands out in strong relief. The work of speedy cooperation that characterized the production of the Liberty aviation engine has been equaled in the case of the war truck.

In spite of the fact that a great number of interests were involved in the building of the truck, making compromises in design more difficult, great unanimity of feeling among those participating makes the result the more remarkable, and if anything more so, because it was achieved by the relatively few engineers engaged in the case of the Liberty airplane engine.

SINGLE SHIPLOAD OF RUBBER WORTH MILLIONS

Before the war American rubber manufacturers were able to get crude rubber only through London. For England has always demanded that all rubber from the far eastern rubber plantations, which she controls, should be distributed from that city. But since the closing of the Suez canal to merchant trade, as far as American shipping is concerned, all rubber destined to America has come across the Pacific ocean to our eastern ports.

The importance of this trade to this port is shown in the \$5,000,000 worth of crude rubber shipments handled at Seattle, Wash., during the month of August.

Recently the largest shipment of crude rubber ever consigned to an American firm came across the Pacific from Singapore to Seattle, in the steamer Lulow, Nelson, for the Goodyear Tire and Rubber company, Akron, O. This shipment consisted of 25,000 cases of plantation rubber, weighing 1812 tons, valued at nearly \$2,000,000.

AIR HOSE TROUBLE

Those who are in doubt as to whether their engine-driven air pump forces oil through the hose should examine the end of the letter. Usually this hose has a rubber lining and if oil is being pumped the lining becomes softened, perhaps to such an extent that it will not hold the oil. In cheap hose it is difficult to again attach the nipple even though care is used in binding, because the first operation of the pump blows the hose away from its connection. The remedy lies either in getting a good piece of hose or in having the pump piston and rings examined for leakage.

RIM WILL NOT FIT

When a rim with tire is mounted on the wheel it often happens that the rim cannot be moved into place, remaining partly on and partly off. Slight springing of the rim is all that is needed, and this may be done by placing the head of a jack against the hub of the wheel and the base of the jack on the protruding portion of the rim. Thus springing a little, a hammer blow will slide the rim over the edge of the wheel. In most cases of this kind the mere operation of the jack will force the rim over the wheel.

DASH ILLUMINATION

The substitution of a blue bulb for the ordinary clear one, which illuminates the dash, has certain advantages. The blue light is brilliant enough to afford ready reading of the various instruments and yet all back glare is eliminated. Moreover, the blue light greatly improves the appearance of the compartment at night.

CARRY SPARE IGNITION LATCH

In most of the battery ignition systems now in use there is a notched rod or latch which presses a so-called latch or tripper to which a short spring is attached. When the latch becomes worn to an extent the system may fail. It is suggested that owners carry along a spare latch. It is a simple matter to remove and replace the latch and it is hardly worth the trouble of carrying a spare.

BRINGS WIRE TO "FIX" BATTERY WHICH WAS "NOT WORKING" IN CAR!

"Just as we battery men are beginning to be discouraged," says H. H. Hays, of the Hays Battery company, "and think that car owners in general are learning to know their storage batteries, an incident will crop up to convince us that we are too optimistic."

For instance, it is not a great while ago since a man came to one of our middle west branches and said he wanted his storage battery fixed. It wouldn't work, he said.

And then he dug down into the back of the engine to bring out the battery and several coils of wire. The service man asked him what the wire was for and the customer calmly replied that his battery needed rewinding, and that he had bought the wire just before he had a battery he didn't know whether the service station would have it or not."

WATCH HEADLIGHT GLASSES

Some of the light diffusers or devices which are used to protect the eyes of drivers are designed to be effective only when in a certain fixed position. Vibration may so loosen the glass in the rim that the glass will be permitted to creep around, in which case the whole scheme fails. Not all headlights have means for locking the glass permanently, so it is a matter for the owner's attention to see that the glasses are kept in their proper place. If screws are used, it might do to insert a lock washer under each one.

AMMONIA AND THE FINISH

Some car owners are using ammonia solution to brighten up the hood when the latter has become dull. This is bad practice, though the immediate results seem to be good. Ammonia destroys the finish and should not be used. In fact body makers and varnish concerns give strict instructions to keep the car away from stables and barns, so that the ammonia from the manure will not injure the body finish.

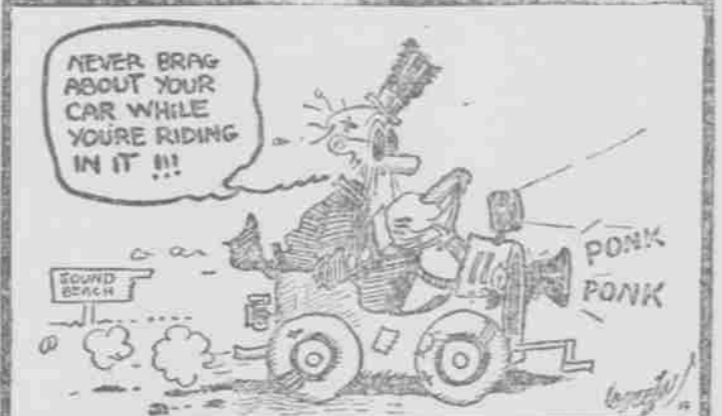
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AUTOS IN OREGON

Figures recently compiled by the Dealers' Motor Car association of Oregon show that 1931 new licensees were issued in Oregon during August and that 124 of this number represented cars of 1917 model. Up to date a total of 48,000 cars have been registered in Oregon this year, giving the state one car to each 23 persons.

BY WHEELAN



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FREIGHT CONGESTION BOUND TO CAUSE AN AUTO SHORTAGE HERE

Dealers Anticipate Scarcity of Cars in the Near Future; Overland Models Have New Equipment; Velle and Overland Have Good Sales; Lone Star Will Move to New Home Soon.

FRIGHT congestion in the east is being felt in the automobile ranks of El Paso at the present time and it is getting more and more difficult for the El Paso dealers to get through their shipments of cars and trucks. The greatest difficulty seems to center around Detroit and northern Michigan. Factories in other parts of the east appear to be having better success in securing the necessary freight cars.

All the dealers are frank in admitting that there will be a real scarcity of motor cars in El Paso before spring. They declare that they are not making this prediction merely to close sales but that it is the real fact.

Henry Called East. Chester P. Henry, of the Cadillac, left for Boston on Friday, having received a telegram notifying him of the serious illness of his mother. The sales of Paige cars continue to be good and the El Paso company and its dealers are very successful. Two Paige touring cars were sold in the El Paso district.

Leo J. Trust, of the Franklin, spent the week in the eastern Arizona mining district, plugging sales for Franklin and Marmon cars. He is due home this afternoon.

New Overland Equipment. The new Overlands now coming in have a lot of special equipment. The wind shields are all equipped with a seat convenience for keeping a clear space for the driver's sight while the Willys-Knight models, in addition to this feature, also have the Boyce motorometer as part of their regular equipment.

H. H. Hays, of the Western Battery and Motor company, attended the Auto-Lite service convention in Toledo this week and is now at the Willys-Knight headquarters in Cleveland.

A. K. Humphrey, factory representative of the Velle, arrived in El Paso on Friday to spend a few days with the local Velle distributor, M. L. Naquin.

Good Week for Velle. Velle business has been good this week, three cars being sold on Thursday. The El Paso Overland company also had a "fat" Thursday, making four sales, one being the Willys-Knight "touring car," which has made a big hit here.

This has been "arrival week" with the Lone Star Motor company and that concern received no less than nine carloads of cars and trucks. Two carloads of new Packards headed the list. The shipment included the first of the new Packard sedan models, which was delivered.

The other arrivals were two carloads of C. M. C. trucks, one carload of Chrysler cars, one carload of Hudson cars, three carloads of Dodge cars, one carload of Vim trucks and one carload of Troy trailers. Two of the trailers were shipped at once to J. H. French, of Carrizozo.

J. W. Sewell has joined the sales staff of the Lone Star Motor company and will sell after Vim truck business.

Lone Star Moves Dec. 15. The Lone Star Motor company expects to move into its new home about Dec. 15, while the Firestone Tire and Rubber company will move its branch to the new Firestone building about Dec. 1, thus making a chain of motor and tire companies along San Antonio street.

The display of the Habbitt-Polson company was one of the big features of the auto show this week and manager Lewis received many complimentary remarks. He got some good Jordan business and also several inquiries for Paige-Arrow trucks while the first sale of show week was for a Hupmobile touring.

The Simpson-Kite company was disappointed in the nonarrival of a shipment of Utility trailers this week, but A. F. Simpson shipped the trailers last Monday. The Utility trailers are known in El Paso and have a good record.

Buying a Used FORD

—or a used car of any make—should be done with care. When you buy a used Ford from us you have the assurance that the car will be found exactly as represented. We overhaul used Fords in our own shops before they are placed on the sales floor and, handling used Fords exclusively, we are in a position to offer you the best buys in the market.

See us at Once.

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PAIGE

The Most Beautiful Car in America

YEAR after year the Paige has progressed in its efforts to build into its cars the greatest possible quality and value.

The Linwood "Six-39," a five-passenger touring car, is a supreme example of this policy—representing a great stride toward the goal of ultimate values.

When you buy a Linwood "Six-39" each of your dollars purchases more motoring than it could ever have commanded before.

Embodying the mechanical excellence that has made Paige popularity enduring, it combines with that virtue a distinctive design well worthy of the phrase—"The Most Beautiful Car in America."

The Linwood "Six-39" 5-passenger, \$1330

Excell "Six-39" 7-passenger \$1775; Coupe "Six-39" 4-passenger \$2850; Town Car "Six-39" 7-passenger \$2125; Linwood "Six-39" 7-passenger \$3250; Sedan "Six-39" 7-passenger \$2850; Brookland 4-passenger \$1795; Glendale "Six-39" Chummy Roadster \$1330; Dartmoor "Six-39" 2-c 2-passenger \$1330; Sedan "Six-39" 5-passenger \$1925. All Prices f. o. b. Detroit.

Page-Detroit Motor Car Company, Detroit, Michigan

Toltek Motor Co., Inc.

Phone 5488, Toltec Club Bldg.